

## FINANCIAL PERFORMANCE HIGHLIGHTS

- Revenue reached IDR 1.666 billion in the first quarter of 2025, representing a 30,5% year-on-year (YoY) increase from IDR 1.277 billion in 1Q24. The growth was primarily driven by improved average selling prices across all major product segments.
- Gross profit rose 55,1% YoY to IDR 574 billion, with the gross margin expanding to 34,4%, compared to 29,0% in 1Q24. This improvement reflects enhanced cost efficiency and favorable pricing dynamics.
- Operating profit grew 50,3% YoY to IDR 457 billion, supported by sustained operational discipline and an increased focus on high-margin segments.
- Net profit surged 57,3% YoY to IDR 355 billion, with the net margin improving to 21,3% from 17,7% in 1Q24, highlighting the company's ability to maintain strong profitability despite seasonal challenges.
- Profit attributable to owners of the parent (PATMI) amounted to IDR 305 billion, up 54,2% YoY.
- EBITDA stood at IDR 543 billion, increasing 39,6% YoY, with an EBITDA margin of 32,6%, supported by strong pricing and stable cost management.

## ASSETS & LIABILITIES POSITION

- Total assets rose by 6,3% to IDR 8.592 billion as of March 31, 2025, from IDR 8.084 billion at year-end 2024, reflecting investments in productivity enhancement and working capital.
- Total liabilities increased by 6,5% to IDR 2.325 billion, while total equity grew 6,2% to IDR 6.267 billion, maintaining a healthy capital structure.
- Debt ratios remained stable, with a debt-to-asset ratio at 0,27 and a debt-to-equity ratio at 0,37, signaling prudent financial management.

### STATEMENT OF PROFIT & LOSS

In IDR billion	1Q25	1Q24	YoY	4Q24	QoQ
Revenue	1.666	1.277	30,5%	2.020	(17,5%)
<b>Gross Profit</b>	<b>574</b>	<b>370</b>	<b>55,1%</b>	<b>747</b>	<b>(23,2%)</b>
Margin	34,4%	29,0%		37,0%	
<b>Operating Profit</b>	<b>457</b>	<b>304</b>	<b>50,3%</b>	<b>631</b>	<b>(27,6%)</b>
Margin	27,4%	23,8%		31,2%	
<b>Net Profit</b>	<b>355</b>	<b>226</b>	<b>57,3%</b>	<b>508</b>	<b>(30,1%)</b>
Margin	21,3%	17,7%		25,2%	
<b>Profit attributable to Owners of the company</b>	<b>305</b>	<b>198</b>	<b>54,2%</b>	<b>451</b>	<b>(32,5%)</b>
Margin	18,3%	15,5%		22,3%	
<b>EBITDA</b>	<b>543</b>	<b>389</b>	<b>39,6%</b>	<b>754</b>	<b>(28,0%)</b>
Margin	32,6%	30,5%		37,3%	

### STATEMENT OF FINANCIAL POSITION

In IDR billion	1Q25	FY24	%
Assets	8.592	8.084	6,3%
Liabilities	2.325	2.184	6,5%
Equity	6.267	5.900	6,2%

COMPANY PROFILE	SHARE INFORMATION	SHAREHOLDERS STRUCTURE	CONTACT US
<b>PT Sumber Tani Agung Resources Tbk (STAA)</b> is a publicly listed oil palm company headquartered in Medan, North Sumatra. STAA has cultivated over 49.395 hectares of oil palm plantations across four provinces in Indonesia: North Sumatra, South Sumatra, West Kalimantan, and Central Kalimantan.	<b>Share Price Data (as of 24<sup>th</sup> April 2025):</b> Ticker on IDX _____ <b>STAA</b> Last Closing Price (IDR) _____ <b>860</b> Outstanding Shares _____ <b>10.903.372.600</b> Market Cap (IDR Bn) _____ <b>9.377</b>	PT Malibu Indah Lestari (%): _____ <b>36,69</b> PT Kedaton Perkasa (%): _____ <b>28,87</b> PT Pelita Sukses Sejati (%): _____ <b>6,25</b> Public (%) _____ <b>28,19</b>	<b>Kevin Wijaya</b> Head of Investor Relation Phone : +628116246262 Email : investor.relations@sta.co.id <b>PT Sumber Tani Agung Resources Tbk</b> www.sta.co.id
The company manages an integrated business process, overseeing 15 palm oil estates, 10 palm oil mills, 1 kernel crushing plant, and 1 solvent extraction plant powered by a biogas power plant.			



PRODUCTION & YIELD					
(in ton and ton/ha)	1Q25	1Q24	YoY	4Q24	QoQ
<b>Nucleus</b>					
FFB Production	216.933	199.527	8,7%	245.479	(11,6%)
FFB Yield	5,5	5,0	8,8%	6,2	(11,6%)
<b>Plasma</b>					
FFB Production	22.941	19.234	19,3%	24.674	(7,0%)
FFB Yield	4,4	3,9	14,0%	5,0	(11,1%)
<b>Total</b>					
FFB Production	239.874	218.762	9,7%	270.153	(11,2%)
FFB Yield	5,3	4,9	9,1%	6,0	(11,7%)

## PRODUCTION HIGHLIGHTS

- Total Fresh Fruit Bunch (FFB) production in 1Q25 reached 239.874 tons, increasing by 9,7% YoY, supported by 8,7% rise in nucleus production and a 19,3% increase from plasma. Compared to 4Q24, total FFB output decreased by 11,2% due to seasonal effects.
- FFB yields improved YoY, with nucleus yields at 5,5 tons/ha (+8,8%) and plasma yields at 4,4 tons/ha (+14,0%), supported by improved agronomic practices. However, both yields were lower QoQ due to seasonality.

SALES VOLUME & PRICE					
(in ton and IDR/kg)	1Q25	1Q24	YoY	4Q24	QoQ
<b>Sales volume</b>					
CPO	83.579	87.874	(4,9%)	9.971	(16,2%)
PK	7.154	7.246	(1,3%)	8.767	(18,4%)
CPKO	12.746	10.452	21,9%	14.498	(12,1%)
<b>Avg. Selling Price (net of export tax and levy)</b>					
CPO	14.630	12.145	20,5%	15.024	(2,6%)
PK	11.394	5.976	90,7%	10.313	10,5%
CPKO	25.209	12.713	98,3%	24.316	3,7%

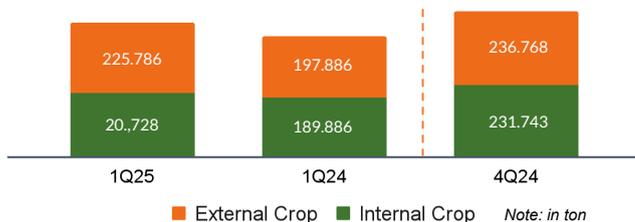
## MILLING & EXTRACTION PERFORMANCE

- FFB processed totaled 432.514 tons in 1Q25, up 11,5% YoY. Internal crop processing increased 8,9%, and external crop volumes rose 14,1%.
- CPO production rose by 10,1% YoY to 92.437 tons, while PK production grew by 11,4% to 20.864 tons. CPO extraction rate remained stable at 21,4%, while PK extraction rate also held steady at 4,8%.

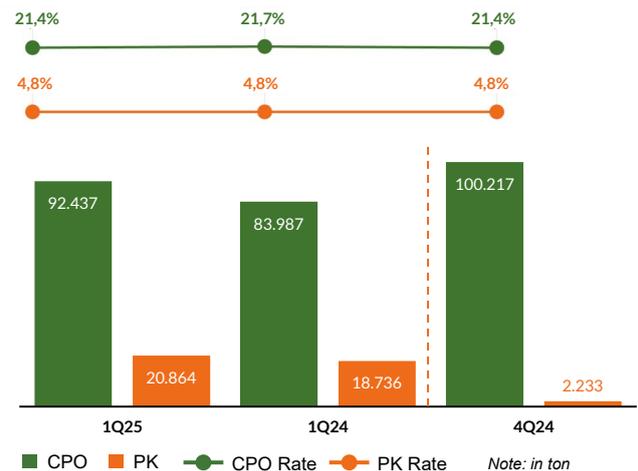
## SALES VOLUME & AVERAGE SELLING PRICE

- CPO sales volume reached 83.579 tons, slightly down 4,9% YoY. PK sales volume stood at 7.154 tons, and CPKO sales increased by 21,9% YoY to 12.746 tons.
- Average selling prices (net of export tax and levy) improved across the board:

- CPO : IDR 14.630/kg (+20,5% YoY)
- PK : IDR 11.394/kg (+90,7% YoY)
- CPKO : IDR 25.209/kg (+98,3% YoY)



FFB Processed



CPO & PK Production Rate